



THE GILMAN BROTHERS COMPANY

February 8, 2016

Dear Valued Customer,

Re: EAGLECELL™ Improvements

We are constantly looking at ways to improve all aspects of the supply chain and to improve our communications; this note will address EAGLECELL™.

Improving our efficiencies with scheduling, production, inventory, shipping and maintaining a competitive cost structure is critical to building this rapidly growing market segment. Therefore, effective immediately, the following is our ordering policy related to this product line with the ability to *mix/match** per details noted below.

EAGLECELL™ minimum order requirements for (WHITE/WHITE/WHITE) and (WHITE/NATURAL/WHITE):

| <u>Size</u> | <u>MOQ</u> |
|----------------|------------|
| 1/4 x 48 x 96 | 840 Sheets |
| 1/4 x 48 x 120 | 792 Sheets |
| 1/4 x 60 x 96 | 792 Sheets |
| 1/4 x 60 x 120 | 792 Sheets |
| 1/2 x 48 x 96 | 792 Sheets |
| 1/2 x 48 x 120 | 792 Sheets |
| 1/2 x 60 x 96 | 792 Sheets |
| 1/2 x 60 x 120 | 792 Sheets |

***Mix/Match: Using same width – we can run different gauges/lengths to achieve above-mentioned quantities**

If you have any questions regarding this policy or our current stock list, please contact customer service: 1-860-889-8444.

Bill VanHorn

Bill VanHorn
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