

# CAPABILITY STATEMENT



*THE GILMAN BROTHERS COMPANY*

## Company Overview

In business for over 128 years, The Gilman Brothers Company traces its origins to New York City in 1897, when Nathan Gilman founded a bedding business. The company later relocated to Connecticut, becoming one of the oldest manufacturing sites in New London County and the first large-scale manufacturer in the area in 1914. By the 1940s, experimentation led to new applications for cotton batting, and high-speed multiple-stitch machines were installed to produce comforters. By the end of World War II, the plant had produced nearly three-quarters of a million comforters for the U.S. Army.

In 1982, the company introduced rigid sheet divisions, and expanded polystyrene foam remains a core product today. As a pioneer and innovator in foamboard manufacturing, we continue to enhance product quality and respond to evolving market needs. We manufacture a full line of foam-core boards for graphic arts, merchandising, signage, photo mounting, screen printing, displays, props, and exhibits.

## Core Services

- Manufacture a variety of foam boards - paper and styrene surfaces - in over 150,000 SF of production and warehousing in CT
- Heat and pressure-sensitive adhesives applied to foam boards
- Coordinate and sub-contract multiple services for large scale government and public programs

## Other Services Provided

- Consulting with screen/digital printers, fabricators, advertising agencies, and retailers on product selection and new product development
- Production of custom sizes, colors, and specialty products to meet specific customer requirements
- Prototype design and creation using a Zund digital cutter in our R&D lab

## Differentiators

- More than 100 years of brand equity
- Distribution infrastructure in over 15 countries
- More than 500 distribution locations across the U.S.
- 24/7 freight tracking
- Four patent-pending materials
- Sixteen registered trademarks
- 24/7 manufacturing capability
- Capacity to manufacture several million square feet of material per week
- In-line extrusion, adhesive application, lamination (paper or styrene), and cutting
- In-house prototype design with laminating, cutting, and printing capabilities
- High-density foam that is 2.5x denser than competing foam boards
- Quality assurance through in-line calibration and consistency controls

## References

Strong references available upon request such as **FedEx, Hobby Lobby, Michael's** and the largest printers and distributors in North America

## Company Data

DUNS Number: 001158203

CAGE Code: 20041

EIN / FID: 060362320

NAICS Codes:

- 326100
- 361300

SAM Registration: Active

Accepting Credit Cards: Yes

Business Size: Small

## Socio-Economic Designation

Small Business

## Contact Information

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